Department of New Hampshire
VETERANS OF FOREIGN WARS
OF THE UNITED STATES

2019-2020
MEMBERSHIP PROGRAM

Chris Peirce- State Commander

“Change the Perspective”
(Updated 10 July, 2019)
**Membership**

A Post active in the community and visibly helping Veterans is more likely to attract new members and retain current members. Our organization needs both types to survive. We need new members to grow, add strength and bring new ideas. We need to retain our current members, they are the backbone, and they need to mentor the new members. They know the VFW structure, programs and will pass on our history and rituals.

**Program Execution**

The All-State Committee shall administer the All-State Program. The program execution will be in compliance with the Veterans of Foreign Wars of the United States (VFW) By-Laws, Manual of Procedure, and Ritual and Department of New Hampshire By-laws and standing orders.

**Program Intent**

1. Retain our current Continuous Members.
2. Recruit New Members.
3. Sign up New Life Members.
4. Reinstate lapsed Members.

Everyone in the organization is a recruiter and every member is a member of the Membership TEAM.

**Membership Program All State Team**

**Post Commanders and Post Quartermasters**

Every Post Commander and Quartermaster who meets or exceeds the minimum standards by June 30, 2020 will be considered for the title of All State Commander and Quartermaster. Each member of the All-State Post Commander and Quartermaster team will receive an official "All-State Post Commanders and Quartermaster's Cap" with Lapel Pin. (White hats will not be handed out until the Department outing in August 2020).
Minimum Requirements for Judging:

1. Posts must be at least 100% in membership to qualify.
2. Each Post must recruit 6 New or Reinstated members; Post must show a total of at least 5% New or Reinstated members.
3. Post must report in all Programs, total reports must exceed 50.
4. Must purchase 3 new life memberships from National Home ($50.00 each)
5. Post must purchase at least 1000 Poppies, or the number purchased in the previous year, whichever is greater.
7. Post must have participated in Voice of Democracy (VOD). For VOD, if you sponsor a student and advance them to District, you receive Five (5) Points. Donate $100.00 to the Department’s VOD fund, for a (3) point credit.
8. Post must have participated in Patriots Pen Program. For Patriots Pen, if you sponsor a student and advance them to District, you receive (Five 5) Points. Donate $100.00 to the Departments Patriots Pen fund for a three (3) Point credit.
9. Must have participated in the National Teachers award, one entry from any category advanced to District, equals (5) Points or donate $100.00 to the Departments Teachers fund, for a three (3) Point credit.
10. The Post must make all Department contributions by November 15, 2019.
11. Posts must be 50 members plus to qualify for All State.
12. Post Commanders (or Sr. Vice/Jr Vice, in the case of Commanders absents.) Quartermasters, Post Service Officers and at least 1 Trustee MUST attend OTI. The OTI will be held in four different locations with one central catch up session. Members only need to attend one session. Points: (5) Commander, (4) Sr. Vice, (3) Jr. Vice, (3) QM, (7) any Trustee.
13. Have a minimum retention rate of 80% as of June 30th, 2020

(The deadline for all requirements except Membership not otherwise noted is April 15th 2020)
2019–2020
Membership Drawings

1) All Posts that are the following percentage by the dates indicated will be put in a drawing for the following;
   a. 100% by November 11th, 2019: $500.00, (All "Life Member" posts are ineligible.)

2) Most combined new or Reinstated by December 31, 2019. One nights lodging and 2 tickets to either the State Convention or Testimonial Banquet.

3) Reinstated members drawings: Posts that reinstate at least 5% (rounded up) of members for each timeframe will be put in drawing for $100.00 (2 winners)
   a. July 1st until Oct. 1st
   b. Oct. 2nd until Jan. 1st
   c. Jan 2nd until March 1st
   d. March 1st - State Convention

4) New member's drawings: Posts that recruit at least 10 new members will be put in a drawing for $100.00 (2 winners) There will be two drawings;
   a. December 1st 2019
   b. June 1st 2020

5) A quarterly drawing of $50.00 to the member who has recruited/reinstated the most members. Drawing dates using para (3) above.

6) All Post Commanders Must by the 1st of each month put in writing what their Post has done that month to Recruit/Reinstate and summit to Department Membership Chairman.
OUTSTANDING DISTRICT
COMMANDER OF THE YEAR

The State Commander will recognize one (1) "Outstanding District Commander".

Minimum Requirements to Qualify for Judging:

1) District must be at least 100% in membership to qualify.
2) District Commanders and Each Post in the District must each recruit 3 new or reinstated members.
4) Must advance one each Patriots Pen, Voice of Democracy and Teacher to Department for Judging.
5) All Post inspections must be completed by 31 December 2019.
6) Attendance at all COA's: District Commander (5) points, Sr. Vice (4) points, Jr. Vice (3) points.
7) Attendance will be taken.

DEADLINE FOR JUDGING: June 30, 2020

"District Commander of the Year"

District Commander of the Year will receive:

District Commander of the Year Cap
Hotel Accommodations for two (2) nights at the State Convention

Note: This award is non-transferable, and no substitutions are permitted. If the recipient is unable to attend the convention, the award has no cash value.
2019-2020
Membership Program Rewards

1. 100% Post Banners: for achieving 100% in membership by June 30th, 2020.
2. 100% Commanders hat pins: for achieving 100% membership by June 30th, 2020.
3. 100% Quartermaster hat pins: for achieving 100% in membership by June 30th, 2020.
4. 100% Post Commander $100.00: Deadline June 30, 2020 *
5. Highest: Percentage Post $100.00: Deadline June 30, 2020 *
6. Highest Retention Percentage Post $100.00: Deadline June 30, 2020 * All "Life Member" posts are ineligible.
7. 1st 100% District Commander $150.00: Deadline June 30th, 2020 *
8. Highest Percentage District Commanders, $150.00: Deadline June 30th, 2020 *
9. Recruiter Awards $200 Gift Card: The individual that signs up the most New/Reinstated members will receive a $200 Gift Card. Deadline June 30th, 2020

(*) Awards go to Post or District.
2019-2020
Department Donations Awards

**PSC Daniel J. Loud Award:** Donated by Nashua Post #483 in 1994. This plaque will be awarded to the Post that donates the most to the State Nursing Scholarship program (State Donations).

**PSC John Packard Award:** Donated by Salem Memorial Post #8546 in 1994. This plaque will be awarded to the Post that donates the most to the VFW National Home Program. (State Donations)

**PSC Robert Brochu Award:** Donated by Concord Post #1631 in 1994 in memory of PSC Robert Brochu. This plaque will be awarded to the Post that donates the most to the Cancer Aid Program. (State Donations)

**PSC John W. Smart Award:** Donated by New Hampshire Veterans Home in 1994. This plaque will be awarded to the Post that donates the most to the Veterans Home. (State Donations)

**PSC Dana Hussey Award:** Donated by George J. Maxfield Post #1772 in 2001. This plaque will be awarded to the Post that donates the most to "VMS". (State Donations)

**PSC Paul Benson Award:** Donated by John & Mary Smart in 1989 in memory of PSC Paul Benson. This plaque will be awarded to the first 100% Post, excluding all “Life Member Posts”

**PSC "Sal" Saraceno Award:** Donated by Richard & Caroline Jowders in memory of PSC Salvatore Saraceno in 1986. This trophy will be awarded to the Post that reports the most Reinstated Members.

**PSC Carlo DeVincentis Award:** Donated by PSP Clarice De-Vincentis in memory of PSC Carlo DeVincentis in 1981. Trophy awarded to the Post with the highest percentage in membership.

**PSC John Rubery Award:** Donated by Concord Post #1631 in 2018 in memory of PSC John Rubery. This plaque will go to the Post that does the most for Homeless Veterans (Reports and Donations).

**PSC Eugene Pawlik Award:** Donated by Derry Post #1617 in 2019 in memory of PSC Eugene Pawlik. This plaque will go to the Post with the highest percentage of member retention, having at least 90% for Post membership. (Reports)
2019 - 2020
Special Recognition Awards

**Past State Commanders Award:** Donated by the Past State Commanders. This trophy will be awarded to the Post judged to be best in program reporting. Judging is by Past Commander Committee.

**State Commander's Award:** This award is given to the Post for overall outstanding reporting and membership. Judge is the State Commander.

**Special Recognition:** This is awarded to a citizen for recognition for distinguished service, patriotic activities or outstanding qualities of citizenship. Judging is by the All State Committee.

**State Buddy Poppy Award:** The State Buddy Poppy Plaque is awarded to the Post who purchases the most Buddy Poppies. Judge is the Poppy Chairman.

**Outstanding Post Service Officers Award:** This plaque is awarded to the most outstanding Post Service Officer. This award is our opportunity to recognize the dedication of all Post Service Officers. Judge is the State Service Officer.

**Post Newsletter Award:** This plaque will be awarded to the Post that submits the Best Post Newsletter. Judging will be based on news content, make-up, layout, coverage of National and State VFW programs and appearance. Judging is by the All State Committee.

**Post Publicity Award:** This plaque will be awarded to the Post that submits publication articles to the Department Publicity Chairman. Judging by Chairman based on news content, layout and presentation to the Community.
This is to certify that the comrade listed below has qualified for this recruiter award by recruiting ten (10) New Members for 2019-2020. Names and membership card numbers of the new members must be shown in the spaces provided below.

The comrade earning this award will be entered into a drawing for five (5) chances for $100. This award will run from July 1, 2019 to June 30, 2020. Complete the information below and forward to the Department Quartermaster.

Type or print information requested below.

Name of Recruiter: ___________________  Post No.: ___________________

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<th>New Member Name</th>
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Commander: ___________________
Quartermaster: ___________________
Post: ___________________

"SIGN UP A NEW MEMBER TODAY"